www.investwithpinnacle.com

1st Year Pro forma

City, State Cleveland, OH Street 4137 E. 59th St Property Type Single Family Year Built 1935 Living Area Sq Ft 1,447 Bedrooms 2 Baths 1 \mathbf{C} Neighborhood Class

Price \$107,000 Cost per Sq Ft \$73.95 Monthly Rent per Sq Ft \$0.69



Income	Monthly	Annual
Gross Rent	\$1,000	\$12,000
Vacancy Losses	\$50	\$600
Operating Income	\$950	\$11,400
E	N/L 4 l - 1	A 1

Expenses	Monthly	Annual
Property Taxes	\$77	\$925
Insurance	\$65	\$780
Management	\$95	\$1,140
Leasing/Advertising	\$0	\$0
Association Fees	\$0	\$0
Maintenance	\$50	\$600
Gas, electric, water	\$0	\$0
Operating Expenses	\$287	\$3,445

Debt Cover Ratio	1.3
Annual Gross Rent Multiplier	8.9
Monthly Gross Rent Multiplier	107
Rent ratio	0.9%
Capitalization Rate	7.4%
Cash on Cash Return	9.5%
Total Return on Investment	29.8%
Assumptions	
Real Estate Appreciation Rate	3%
Vacancy Rate	5%
Management Fee	10%
Maintenance Percentage	5%
Rental Increase	2.0%

Net Performance	Monthly	Annual	Mortgage Information	
Net Operating Income	\$663	\$7,955	Loan to Value	80.0%
Debt Service	\$493	\$5,913	Downpayment	\$21,400
Cash Flow	\$170	\$2,042	Loan Amount	\$85,600
Principal Reduction	\$94	\$1,127	Terms	360
First Year Appreciation	\$268	\$3,210	Interest Rate*	5.625%
Gross Equity Income	\$532	\$6,379	Mortgage Payment	\$492.76

These are projections only and performance is not gauranteed. All investments have risk and investors should do their own due dilligence

^{*}Based on 10 year fixed rate. Rates can vary and are subject to change Seller will credit \$2000 towards loan points for interest rate reduction



5 Year Perf	5 Year Performance SummaryCash-flow & Equity						
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 10	
INCOME							
Gross Rent	\$12,000	\$12,240	\$12,485	\$12,734	\$12,989	\$14,341	
Vacancy	\$600	\$612	\$624	\$637	\$649	\$717	
Operating Income	\$11,400	\$11,628	\$11,861	\$12,098	\$12,340	\$13,624	
EXPENSES							
Property taxes	\$925	\$944	\$962	\$982	\$1,001	\$1,105	
Insurance	\$780	\$796	\$812	\$828	\$844	\$932	
Management	\$1,140	\$1,163	\$1,186	\$1,210	\$1,234	\$1,362	
Maintenance	\$600	\$612	\$624	\$637	\$649	\$717	
Gas, electric, water	\$0	\$0	\$0	\$0	\$0	\$0	
Landscaping, gardening, show remov	\$0	\$0	\$0	\$0	\$0	\$0	
Total Operating Expenses	\$3,445	\$3,514	\$3,584	\$3,656	\$3,729	\$4,117	
Income Analyses		***	***	* • • • • • • • • • • • • • • • • • • •	***	*** *** **	
Net Operating Income	\$7,955	\$8,114	\$8,276	\$8,442	\$8,611	\$9,507	
Debt Service	\$5,913	\$5,913	\$5,913	\$5,913	\$5,913	\$5,913	
Cash Flow	\$2,042	\$2,201	\$2,363	\$2,529	\$2,698	\$3,594	
Cash on Cash Return	9.5%	10.3%	11.0%	11.8%	12.6%	16.8%	
Equity Analysis							
Principal Reduction	\$1,127	\$1,192	\$1,261	\$1,334	\$1,411	\$1,867	
Annual Appreciation	\$3,210	\$3,306	\$3,405	\$3,508	\$3,613	\$4,188	
Total Annual Equity Gain	\$4,337	\$4,498	\$4,666	\$4,841	\$5,023	\$6,056	
Total Equity Gain %	20.27%	21.02%	21.80%	22.62%	23.47%	28.30%	
Total Annual Income	\$2,042	\$2,201	\$2,363	\$2,529	\$2,698	\$3,594	
Total Annual Eqity	\$4,337	\$4,498	\$4,666	\$4,841	\$5,023	\$6,056	
Total Income & Equity	\$6,379	\$6,699	\$7,029	\$7,370	\$7,721	\$9,650	
Return from Income & Equity	29.8%	31.3%	32.8%	34.4%	36.1%	45.1%	
Cummulative Cash flow	\$2,042	\$4,243	\$6,606	\$9,135	\$11,832	\$51,495	
Cummulative Equity Gain	\$4,337	\$8,835	\$13,501	\$18,343	\$23,366	\$79,468	
Total Cummulative Income & Equity	\$6,379	\$13,078	\$20,107	\$27,477	\$35,198	\$130,963	