

The Remodeling Professor
Presents:

The FIRST 3 STEPS: What You Need to Know and Do BEFORE You Remodel

How do most people start a remodeling project?

What's wrong with that method? What are the flaws?

Critical Mistake #1 – starting a project unprepared or underprepared.

You need a BETTER approach to your project.

- 1.
- 2.
- 3.
- 4.
- 5.

STEP #1(What You Need to Know and Do BEFORE You Remodel)

Define Your Project – What are you going to want/do?

Create an **ELEVATOR PITCH** description – 30 to 45 second detailed description

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STEP #2

The First 3 Steps: Things You Need to Know and Do BEFORE You Remodel

For you to “remain in control”, and to “be the Boss” of your remodeling journey – you need to further ‘define’ your project.

It’s time to “get specific” and let folks who may join your team know WHAT YOU NEED for the project to be successful.

The NEED LIST

Why do we require a NEED LIST? What’s the point?

What NEEDS are not:

What NEEDS are:

Needs Change over Time – so update your Need List often during planning.

Make Your Need List

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STEP #3

the First Three Steps: Things You Need to Know and Do BEFORE You Remodel

We have an Elevator Pitch, and we have a Need List.

Now, what about all the “cool little extras”?

Your “desires”, your “maybe’s”, and your “wishes”? How can you communicate those?

Step #3 – The WISH LIST

What WISH LIST items are:

Major Items that are NOT Need List items

Prioritize your LIST

Review and update your List, and the ranking on the list from time to time.

Be aware of the COSTS of the items in case that sways your rankings.

It’s a work in progress!

This list helps your designer/architect/remodeler know what ELSE to add in when designing if the budget will allow it.

There are obviously additional steps after these, and more details involved in mastering the remodeling process... but this gets you off on the right foot when you start a project.

Don’t gamble your investment.

Don’t call unknown “experts” for help before YOU KNOW WHAT YOU’RE DOING
Instead, take control of your project and make sure YOUR NEEDS get met

This is how you eliminate **Critical Mistake #1** and move ahead with confidence toward your successful remodeling result!

Please Visit:

www.JimMolinelli.com/rpp for Seminar schedule, replay links, and notes

www.JimMolinelli.com/course to sign up for **Remodeling Success Blueprint** (use Coupon Code **SUBSCRIBER** for \$100 off the listed prices)